

NTUUC Profit & Loss Budget Performance September 2019

| | <u>Sep 19</u> | <u>Oct '18 - Sep 19</u> | <u>Annual Budget</u> |
|--------------------------------|-------------------------|--------------------------|--------------------------|
| Income | | | |
| 002 Donations | 0.00 | 102.01 | 10.00 |
| 003 Event Income | 0.00 | 8,995.20 | 6,000.00 |
| 005 Interest - Money Market | 1.12 | 28.72 | 25.00 |
| 006 Loyalty Programs | 0.00 | 1,063.75 | 965.00 |
| 007 Merchandise Sales | 140.00 | 332.00 | |
| 011 NatUUres | 0.00 | 740.00 | |
| Total Income | <u>141.12</u> | <u>11,261.68</u> | <u>7,000.00</u> |
| Gross Gain | 141.12 | 11,261.68 | 7,000.00 |
| Expense | | | |
| 01 Education | 0.00 | 6,448.72 | 6,225.00 |
| 02 Registration Assistance | 0.00 | 1,028.00 | 7,000.00 |
| 03 NATUURES | 0.00 | 1,177.63 | 1,200.00 |
| 04 Marketing | 600.00 | 8,712.97 | 9,150.00 |
| 05 Events/Meetings | 362.44 | 8,699.83 | 7,050.00 |
| 06 Social Action | 0.00 | 5,718.98 | 9,000.00 |
| 07 Executive Director | 2,422.12 | 29,065.48 | 33,000.00 |
| 08 Exec Dir Professional Exps. | 264.52 | 2,084.27 | 1,600.00 |
| 09 Administrative Assistant | 209.92 | 4,242.73 | 3,200.00 |
| 10 Office Expenses | 985.60 | 5,219.67 | 5,925.00 |
| 11 Business Expenses | 51.00 | 4,928.91 | 5,250.00 |
| 12 President Expenses | 0.00 | 2,174.93 | 2,200.00 |
| 15 Accounting Clerk | 118.41 | 1,959.22 | 3,450.00 |
| 16 Training & Appreciation | 1,304.01 | 7,230.07 | 7,000.00 |
| Total Expense | <u>6,318.02</u> | <u>88,691.41</u> | <u>101,250.00</u> |
| Net Income | <u><u>-6,176.90</u></u> | <u><u>-77,429.73</u></u> | <u><u>-94,250.00</u></u> |
| 13 Grants | 0.00 | 61,910.00 | |